

AUTHOR INDEX TO VOLUME 27, 2009

SOCIAL COGNITION

Key to Pagination

Issue 1: 1-160

Issue 2: 161-338

Issue 3: 339-474

Issue 4: 475-634

Issue 5: 635-812

Issue 6: 813-968

Achtziger, Anja. See Bayer, Ute C.

Adams, Jr., Reginald B. See Hess, Ursula

Agerström, Jens, and Björklund, Fredrik. Moral Concerns

Are Greater for Temporally Distant Events and Are Moderated
by Value Strength

261

Appelt, Kirstin C., Zou, Xi, Arora, Poonam, and Higgins, E. Tory.

Regulatory Fit in Negotiation: Effects of "Prevention-Buyer"
and "Promotion-Seller" Fit

365

Arkin, Robert M. See Carroll, Patrick J.

Arora, Poonam. See Appelt, Kirstin C.

Banaji, Mahzarin R. See Caruso, Eugene M.

Bargh, John A. See Hassin, Ran R.

Bayer, Ute C., Achtziger, Anja, Gollwitzer, Peter M., and Moskowitz,

Gordon B. Responding to Subliminal Cues: Do If-Then Plans

Facilitate Action Preparation and Initiation without Conscious Intent?

183

Beersma, Bianca. See Ten Velden, Femke S.

Bendersky, Corinne, and Curhan, Jared R. Cognitive Dissonance

in Negotiation: Free Choice or Justification?

455

Bieri, Rahel. See Florack, Arnd

Bijlstra, Gijsbert. See Holland, Rob W.

Björklund, Fredrik. See Agerström, Jens

Braun, Curt C. See Locke, Kenneth D.

Brunner, Ryan P. See Tobin, Stephanie J.

Bryant, Gregory A. See Haselton, Martie G.

Carroll, Patrick J., Shepperd, James A., and Arkin, Robert M.

Downward Self-Revision: Erasing Possible Selves

550

Caruso, Eugene M., Rahnev, Dobromir A., and Banaji, Mahzarin R.

Using Conjoint Analysis to Detect Discrimination: Revealing

Covert Preferences from Overt Choices

128

Chernev, Alexander. Choosing versus Rejecting: The Impact of

Goal-Task Compatibility on Decision Confidence

249

- Collange, Julie, Fiske, Susan T., and Sanitioso, Rasyid.
 Maintaining a Positive Self-Image by Stereotyping Others:
 Self-Threat and the Stereotype Content Model 138
- Corcoran, Katja, and Mussweiler, Thomas. The Efficiency of
 Social Comparisons with Routine Standards 939
- Cosmides, Leda. See Klein, Stanley B.
- Costabile, Kristi A. See Klein, Stanley B.
- Curhan, Jared R. See Bendersky, Corinne
- De Dreu, Carsten K. W. See Ten Velden, Femke S.
- Degner, Juliane, and Wentura, Dirk. Not Everybody Likes the
 Thin and Despises the Fat: One's Weight Matters in the
 Automatic Activation of Weight-Related Social Evaluations 202
- DeJesus, Jasmine. See Kinzler, Katherine D.
- Diermeier, Daniel. See Swaab, Roderick I.
- Dionne, Sarah. See Meier, Brian P.
- Fiedler, Klaus and Wänke, Michaela. The Cognitive-Ecological
 Approach to Rationality in Social Psychology 699
- Fiske, Susan T. See Collange, Julie
- Florack, Arnd, Ineichen, Simon, and Bieri, Rahel. The Impact of
 Regulatory Focus on the Effects of Two-Sided Advertising 37
- Frankenhuis, Willem E. See Haselton, Martie G.
- Frederick, David A. See Haselton, Martie G.
- Frye, G. D. Jay, and Lord, Charles G. Effects of Time Frame on the
 Relationship Between Source Monitoring Errors and Attitude Change 867
- Galinsky, Adam D. Introduction: Negotiations and Achieving
 the Social Cognition Dream 339
- Galperin, Andrew. See Haselton, Martie G.
- Gangi, Cynthia E. See Klein, Stanley B.
- Gelfand, Michele J. See Kray, Laura J.
- Giessner, Steffen R. See Schubert, Thomas W.
- Gollwitzer, Peter M. See Bayer, Ute C.
- Gonzalez, Jessica. See Tobin, Stephanie J.
- Goren, Amir, and Todorov, Alexander. Two Faces Are Better
 Than One: Eliminating False Trait Associations With Faces 222
- Griskevicius, Vladas. See Kenrick, Douglas T.
- Habibi, Ruth. See Khurana, Beena
- Häfner, Michael. Knowing You, Knowing Me: Familiarity
 Moderates Comparison Outcomes to Idealized Media Images 496
- Häfner, Michael and Stapel, Diederik A. Familiarity Can Increase
 (and Decrease) Stereotyping: Heuristic Processing or Enhanced
 Knowledge Usability? 615
- Ham, Jaap, Kees, van den Bos, and Van Doorn, Evert A. Lady Justice
 Thinks Unconsciously: Unconscious Thought Can Lead to More
 Accurate Justice Judgments 509
- Han, H. Anna. See Tobin, Stephanie J.

- Hansen, Jochim, and Wänke, Michaela. Think of Capable Others and You Can Make It! Self-Efficacy Mediates the Effect of Stereotype Activation on Behavior 76
- Hansen, Jochim, and Wänke, Michaela. Liking What's Familiar: The Importance of Unconscious Familiarity in the Mere-Exposure Effect 161
- Haselton, Martie G., Bryant, Gregory A., Wilke, Andreas, Frederick, David A., Galperin, Andrew, Frankenhuys, Willem E., and Moore, Tyler. Adaptive Rationality: An Evolutionary Perspective on Cognitive Bias 733
- Hassin, Ran R., Bargh, John A., and Zimerman, Shira. Automatic and Flexible: The Case of Nonconscious Goal Pursuit 20
- Heath, Chip. See Larrick, Richard P.
- Henderson, Marlone D., and Trope, Yaacov. The Effects of Abstraction on Integrative Agreements: When Seeing the Forest Helps Avoid Getting Tangled in the Trees 402
- Hertwig, Ralph, and Herzog, Stefan M. Fast and Frugal Heuristics: Tools of Social Rationality 661
- Herzog, Stefan M. See Hertwig, Ralph
- Hess, Ursula, Adams, Jr., Reginald B., and Kleck, Robert E. The Categorical Perception of Emotions and Traits 320
- Higgins, E. Tory. See Appelt, Kirstin C.
- Holland, Rob W., Wennekers, Annemarie M., Bijlstra, Gijsbert, Jongenelen, Maaïke M., and van Knippenberg, Ad. Self-Symbols as Implicit Motivators 579
- Hove, Michael J., and Risen, Jane L. It's All in the Timing: Interpersonal Synchrony Increases Affiliation 949
- Hoy, Melanie B. See vanDellen, Michelle R.
- Hoyle, Rick H. See vanDellen, Michelle R.
- Ineichen, Simon. See Florack, Arnd
- Jackson, Betsy. See Klein, Stanley B.
- Jones, Christopher R. See Rydell, Robert J.
- Jongenelen, Maaïke M. See Holland, Rob W.
- Kaplan, Seth A., Santuzzi, Alecia M., and Ruscher, Janet B. Elaborative Metaperceptions in Outcome-Dependent Situations: The Diluted Relationship Between Default Self-Perceptions and Metaperceptions 601
- Kees, van den Bos. See Ham, Jaap
- Kenrick, Douglas T., Griskevicius, Vladas, Sundie, Jill M., Li, Norman P., Li, Yexin Jessica, and Neuberg, Steven L. Deep Rationality: The Evolutionary Economics of Decision Making 764
- Kern, Mary C. See Swaab, Roderick I.
- Khurana, Beena, Habibi, Ruth, Po, Joanna, and Wright, Daniel B. Jane Versus John: Facial Evaluation as a Function of Informative Eye Gaze 150
- Kinzler, Katherine D., Shutts, Kristin, DeJesus, Jasmine, and Spelke, Elizabeth S. Accent Trumps Race in Guiding Children's Social Preferences 623
- Kleck, Robert E. See Hess, Ursula

- Klein, Stanley B., Cosmides, Leda, Gangi, Cynthia E., Jackson, Betsy, Tooby, John, and Costabile, Kristi A. Evolution and Episodic Memory: An Analysis and Demonstration of a Social Function of Episodic Recollection 283
- Kray, Laura J., and Gelfand, Michele J. Relief versus Regret: The Effect of Gender and Negotiating Norm Ambiguity on Reactions to Having One's First Offer Accepted 418
- Krueger, Joachim I., and Massey, Adam L. A Rational Reconstruction of Misbehavior 78
- Kruglanski, Arie W., and Orehek, Edward. Toward a Relativity Theory of Rationality 639
- Krueger, Joachim I. Rationality Restored: An Introduction to the Special Issue 635
- Kurz, Tim, and Lyons, Anthony. Intergroup Influences on the Stereotype Consistency Bias in Communication: Does it Matter Who We Are Communicating About and to Whom We Are Communicating? 893
- Lambert, Alan J. See Scherer, Laura
- Larrick, Richard P., Heath, Chip, and Wu, George. Goal-Induced Risk Taking in Negotiation and Decision Making 342
- Li, Norman P. See Kenrick, Douglas T.
- Li, Yexin Jessica. See Kenrick, Douglas T.
- Locke, Kenneth D., and Braun, Curt C. Ambivalence versus Valence: Analyzing the Effects of Opposing Attitudes 89
- Lord, Charles G. See Frye, G. D. Jay
- Lyons, Anthony. See Kurz, Tim
- Machunsky, Maya, and Meiser, Thorsten. Ingroup Projection as a Means to Define the Superordinate Category Efficiently: Response Time Evidence 57
- Massey, Adam L. See Krueger, Joachim I.
- Medvec, Victoria. See Swaab, Roderick I.
- Meier, Brian P., and Dionne, Sarah. Downright Sexy: Verticality, Implicit Power, and Perceived Physical Attractiveness 883
- Meiser, Thorsten. See Machunsky, Maya
- Moore, Tyler. See Haselton, Martie G.
- Moskowitz, Gordon B. See Bayer, Ute C.
- Mussweiler, Thomas. See Corcoran, Katja
- Neuberg, Steven L. See Kenrick, Douglas T.
- Neumann, Roland, Steinhäuser, Nina, and Roeder, Ute R. How Self-Construal Shapes Emotion: Cultural Differences in the Feeling of Pride 327
- Oosterhof, Nikolaas N. See Todorov, Alexander
- Orehek, Edward. See Kruglanski, Arie W.
- Pakrashi, Manish. See Todorov, Alexander

- Peetz, Johanna, Wilson, Anne E., and Strahan, Erin J. So Far Away:
The Role of Subjective Temporal Distance to Future Goals
in Motivation and Behavior 475
- Po, Joanna. See Khurana, Beena
- Rahnev, Dobromir A. See Caruso, Eugene M.
- Raymundo, Melissa M. See Tobin, Stephanie J.
- Renkema, Lennart J., Stapel, Diederik A., and Van Yperen, Nico W.
Quantity and Proximity: The Terror-Managing Function
of Abstract Figures 929
- Risen, Jane L. See Hove, Michael J.
- Roeder, Ute R. See Neumann, Roland
- Roose, Neal J. See Smallman, Rachel
- Ruscher, Janet B. See Kaplan, Seth A.
- Rydell, Robert J., and Jones, Christopher R. Competition
Between Unconditioned Stimuli in Attitude Formation:
Negative Asymmetry versus Spatio-Temporal Contiguity 905
- Sanitioso, Rasyid. See Collange, Julie
- Santuzzi, Alecia M. See Kaplan, Seth A.
- Scherer, Laura, and Lambert, Alan J. Counterstereotypic
Exemplars in Context: Evidence for Intracategory Differentiation
using Implicit Measures 522
- Schubert, Thomas W., Waldzus, Sven, and Giessner, Steffen R.
Control over the Association of Power and Size 1
- Shepperd, James A. See Carroll, Patrick J.
- Shutts, Kristin. See Kinzler, Katherine D.
- Smallman, Rachel, and Roese, Neal J. Valence-Dependent
Self-Scrutiny in Judgments of Event Impact 834
- Spelke, Elizabeth S. See Kinzler, Katherine D.
- Stapel, Diederik A. See Häfner, Michael
- Stapel, Diederik A. See Renkema, Lennart J.
- Steinhäuser, Nina. See Neumann, Roland
- Strahan, Erin J. See Peetz, Johanna
- Swaab, Roderick I., Kern, Mary C., Diermeier, Daniel, and
Medvec, Victoria. Who Says What to Whom? The Impact
of Communication Setting and Channel on Exclusion
from Multiparty Negotiation Agreements 385
- Sundie, Jill M. See Kenrick, Douglas T.
- Ten Velden, Femke S., Beersma, Bianca, and De Dreu,
Carsten K. W. Goal Expectations Meet Regulatory Focus:
How Appetitive and Aversive Competition Influence Negotiation 437
- Tobin, Stephanie J., and Raymundo, Melissa M. Persuasion by
Causal Arguments: The Motivating Role of Perceived Causal Expertise 105
- Tobin, Stephanie J., Weary, Gifford, Brunner, Ryan P., Gonzalez, Jessica,
and Han, H. Anna. Causal Uncertainty and Stereotype Avoidance:
The Role of Perceived Category Fit 917

- Todorov, Alexander, Pakrashi, Manish, and Oosterhof, Nikolaas N.
Evaluating Faces on Trustworthiness After Minimal Time Exposure 813
- Todorov, Alexander. See Goren, Amir
- Tooby, John. See Klein, Stanley B.
- Trope, Yaacov. See Henderson, Marlone D.
- Van Doorn, Evert A. See Ham, Jaap
- van Knippenberg, Ad. See Holland, Rob W.
- Van Yperen, Nico W. See Renkema, Lennart J.
- vanDellen, Michelle R., Hoy, Melanie B., and Hoyle, Rick H.
Contingent Self-Worth and Social Information Processing:
Cognitive Associations Between Domain Performance
and Social Relations 847
- Waldzus, Sven. See Schubert, Thomas W.
- Wänke, Michaela. See Fiedler, Klaus
- Wänke, Michaela. See Hansen, Jochim
- Weary, Gifford. See Tobin, Stephanie J.
- Wennekers, Annemarie M. See Holland, Rob W.
- Wentura, Dirk. See Degner, Juliane
- Wilke, Andreas. See Haselton, Martie G.
- Wilson, Anne E. See Peetz, Johanna
- Wright, Daniel B. See Khurana, Beena
- Wu, George. See Larrick, Richard P.
- Zimerman, Shira. See Hassin, Ran R.
- Zou, Xi. See Appelt, Kirstin C.

